



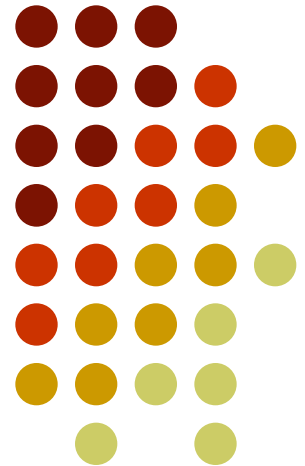
Dyadic[®] International



**Cost efficient production of
fuels and chemicals based
on lignocellulose**

The Dyadic approach

Mark A. Emalfarb
President and CEO





Safe Harbor Statement

Certain statements contained in this presentation are forward-looking statements. These forward-looking statements involve risks and uncertainties that could cause Dyadic's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Except as required by law, Dyadic expressly disclaims any intent or obligation to update any forward-looking statements.



Dyadic International



- ❖ A global biotechnology company
- ❖ Founded in 1979 by Mark A. Emalfarb
- ❖ Provider of licensed patented and proprietary technologies for on-site manufacturing of enzymes
- ❖ Applications in bioenergy, biopharmaceutical and industrial enzyme markets
- ❖ Manufacturing/selling enzymes since 1994
- ❖ Publicly traded since 2004 (DYAI)
- ❖ Headquartered in Jupiter, Florida, USA
- ❖ R&D arm located in the Netherlands





Dyadic International



Biofuels

Provides technology to enable the development and manufacture of fuels & chemicals from agricultural feedstocks



Ethanol



Chemicals



Biopharmaceuticals

Provides technology to enable the development and manufacture of antibodies and other therapeutic proteins



Pharmaceutical Biotech



Enzymes

Develops, manufactures and markets enzymes and other biological products for a variety of industrial uses



Textiles



Food



Animal Feed



Pulp & Paper₄



Dyadic Netherlands



❖ Dyadic's Research & Development Subsidiary

- ❖ 18 employees – 6 with Ph.D.'s
- ❖ Participation in a number of funded international projects

❖ Core competencies

- ❖ Genome Mining
- ❖ Fungal Molecular Biology
- ❖ Fermentation technology
- ❖ Enzymology

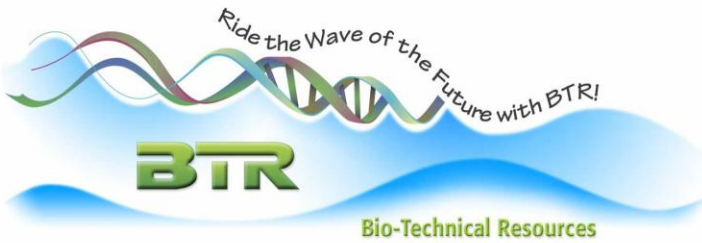
❖ Located in Wageningen, the Netherlands

- ❖ Wageningen University and Research Institutes
- ❖ Centre of excellence for Life Sciences research





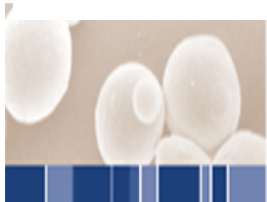
Scientific Collaborations



Moscow State University



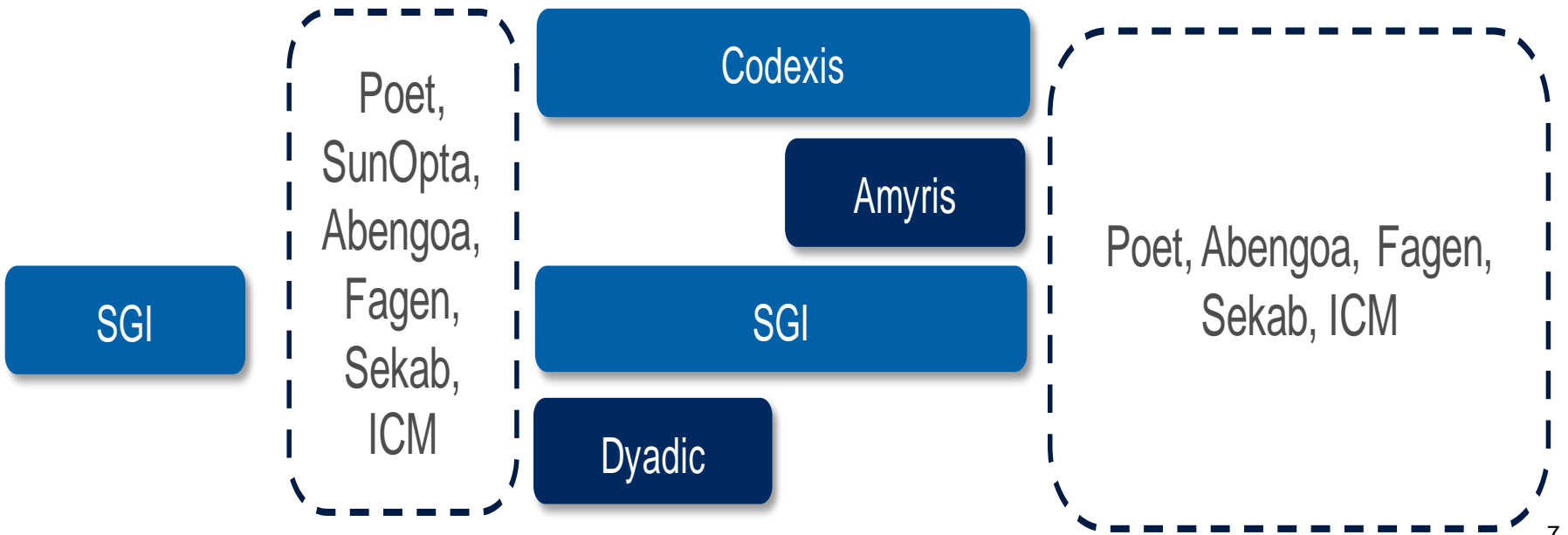
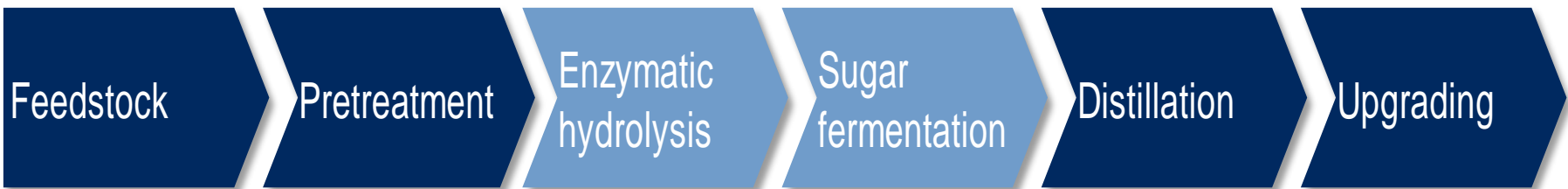
Savannah River National Laboratory





2nd Generation Biofuels

Value Chain





The Challenge

To make the production of ethanol/chemicals
economically viable
by **reducing** the contributing
cost of enzymes to the overall costs of
ethanol/chemicals production



The Dyadic Approach

Provide one strain and one process for the
on-site production
of the enzymes needed for
the efficient saccharification of lignocellulose



On-Site vs. Off-Site Production

<u>Enzyme Production Costs/Benefits</u>	<u>Purchasing Enzymes Offsite</u>	<u>Producing Enzymes Onsite</u>
Fermentation process	<ul style="list-style-type: none"> •30 -50% of the cost of production 	<ul style="list-style-type: none"> •No markup of fermentation costs
Cell separation process	<ul style="list-style-type: none"> •Cost of equipment and additives •Loss of approximately between 5-10% of enzyme activity •Loss of approximately 5-15% of total enzyme quantity 	<ul style="list-style-type: none"> •No cell separation process required •No loss of enzyme activity/quality •No loss of enzyme quantity
Ultra-filtration (concentration) process	<ul style="list-style-type: none"> •Cost of equipment and replacement filter cartridges 	<ul style="list-style-type: none"> •No ultra-filtration required •No stabilizers or other additives required
Transportation	<ul style="list-style-type: none"> •Shipping costs and delivery time •Potential loss of activity from heat 	<ul style="list-style-type: none"> •No shipping costs or delivery time
Forecasting/Inventory	<ul style="list-style-type: none"> •Longer lead times •Higher inventory levels and warehousing costs 	<ul style="list-style-type: none"> •Reduced lead times •Lower inventory levels and warehouse costs
<ul style="list-style-type: none"> •Ownership •Customization •Improvements 	<ul style="list-style-type: none"> •Customer owns the product but not the process •Customer reliant on supplier to customize and improve product and lower cost of goods 	<ul style="list-style-type: none"> •Proprietary process and product •Programmable system •Control your own destiny



The Dyadic Approach

Requirements:

- **Down Stream Processing should be avoided as much as possible**
- **Access to strains that**
 - **produce a wide range of (hemi)-cellulases**
 - **produce high amounts of (hemi)-cellulases**
 - **produce (hemi)-cellulases in a low cost, robust process**
- **Capability to modify the composition of the enzymes produced by the strains (tailor-made strains)**
- **(Hemi)-cellulases should be active in wide pH and temperature range to allow their use in a broad range of applications**



Dyadic's Production Platforms

Aspergillus niger

Trichoderma reesei

*Chrysosporium lucknowense (C1)**

*Agency Response Letter GRAS Notice No. GRN 000292, CFSAN/Office of Food Additive Safety: The C1 strain was initially deposited with the International Depository of the All Russian Collection of Microorganisms of the Russian Academy of Sciences, and was assigned Accession Number VKM-3500D and classified as *Chrysosporium luckowense* based on morphological characteristics and subsequently reclassified as *M. thermophila* based on genetic tests.



C1 vs. *Trichoderma*

Lignocellulolytic Potential of C1 vs. *Trichoderma reesei*
 (the main industrial source for biofuel enzymes, e.g. Accellerase™)

Genes encoding	Number in C1	Number in <i>T.reesei</i> *	Biomass Fiber
Endo-glucanases, Cellobiohydrolases, β -glucosidases	~ 55	~ 35	Cellulose
Cellulose binding domains (CBM1-type)	~ 46	~11#	
Xylanases/Xylosidases	~ 13	~ 5	
Arabinofuranosidases/arabinases	~ 14	~ 3	Hemi-cellulose
Esterases (Axe, Fae)	~ 13	~2#	

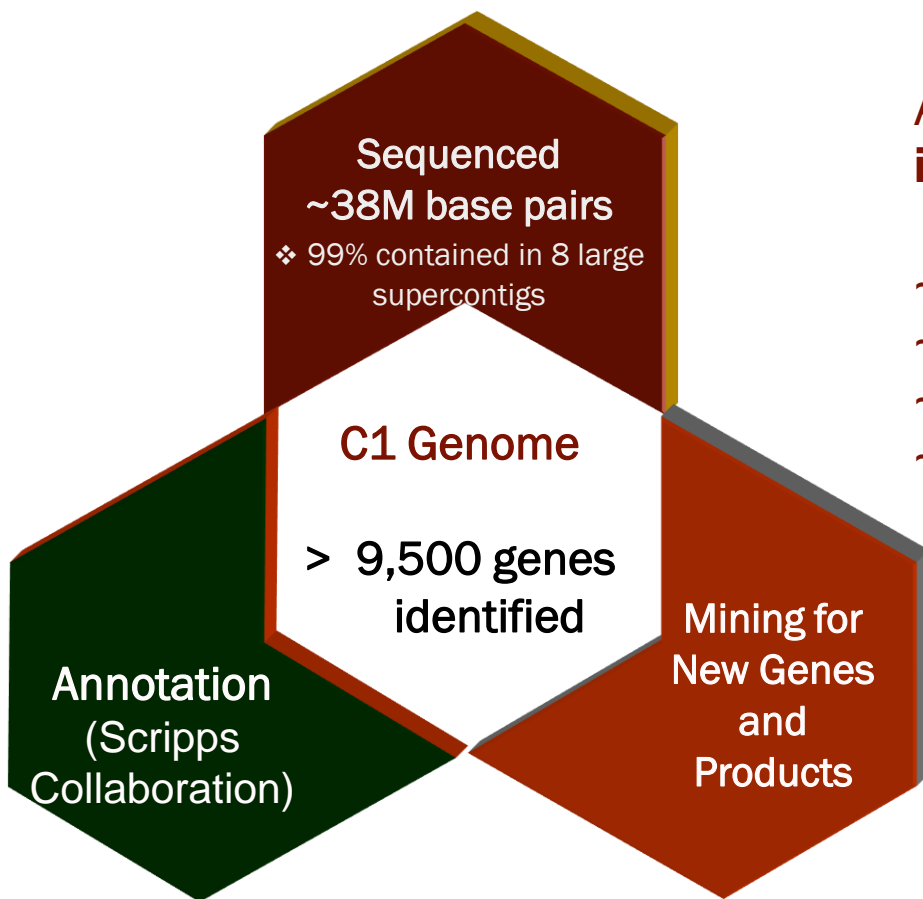
**From the JGI database

Based on literature and JGI database searches

C1 is a Rich Source of Lignocellulolytic Enzymes!



C1: a rich source for (hemi)-cellulases



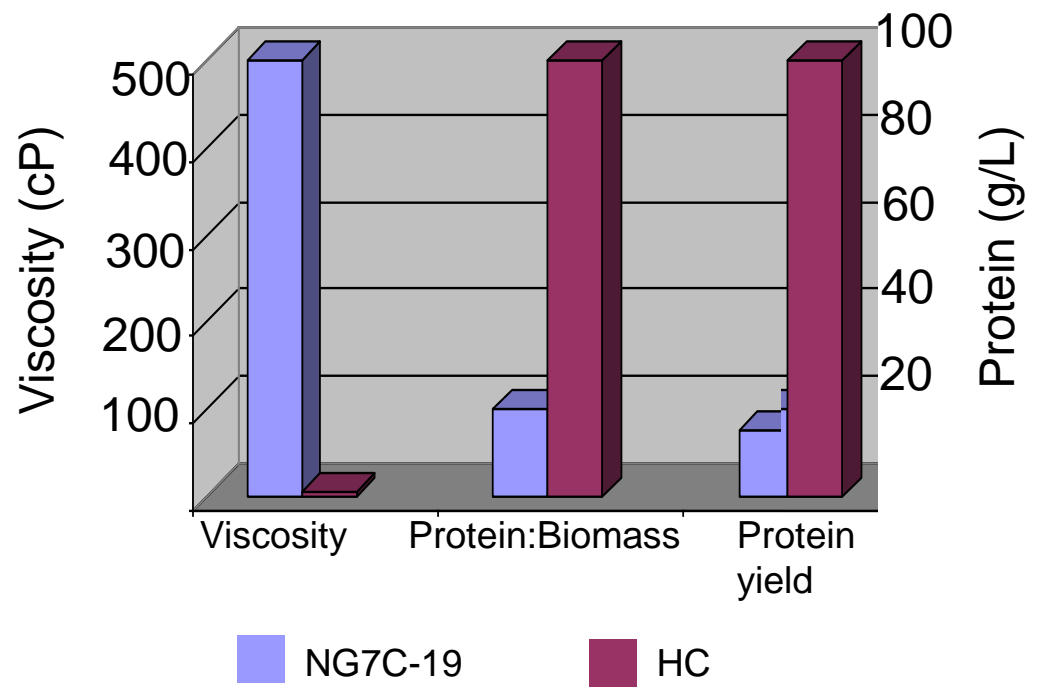
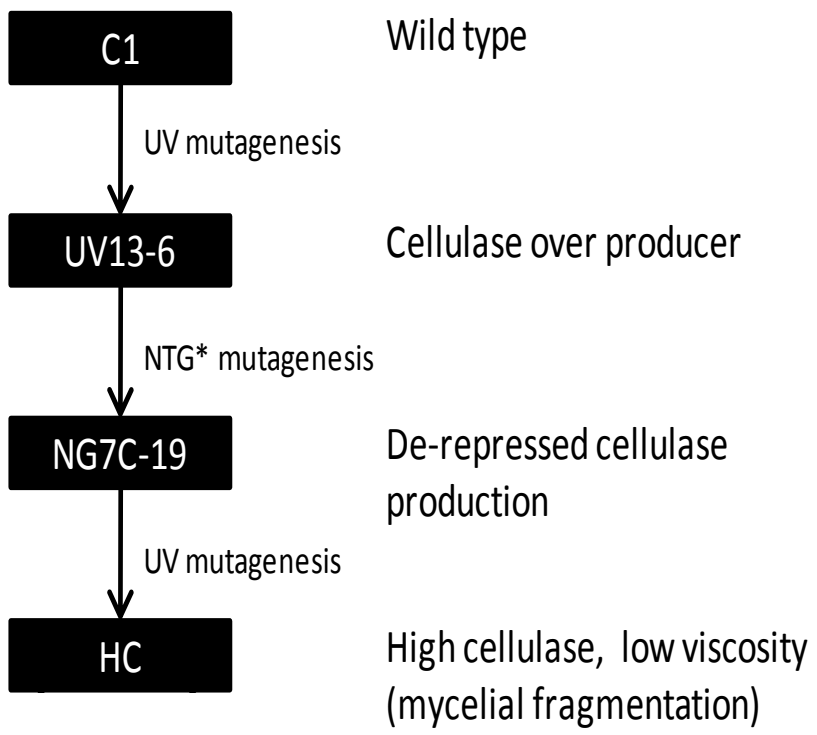
A large number of genes putatively encoding **industrially important** enzymes discovered:

- ~250 Carbohydrate-active Enzymes (CAZy)
- ~150 proteases
- ~700 oxido-reductases
- ~75 lipases / esterases.



The C1 Technology Platform

Development of protein hyper-producing strains





C1: a robust strain

Platform for enzyme and protein production

- A strain that changes morphology during fermentation
- Low viscosity fermentations < 10 cP
- High yields (up to 100g/l)
- Robust fermentation characteristics (pH 4,5-9, T 25-48C)

Excellent expression system

- Can be used to produce homologous and heterologous proteins

*



Construction of tailored C1 strains

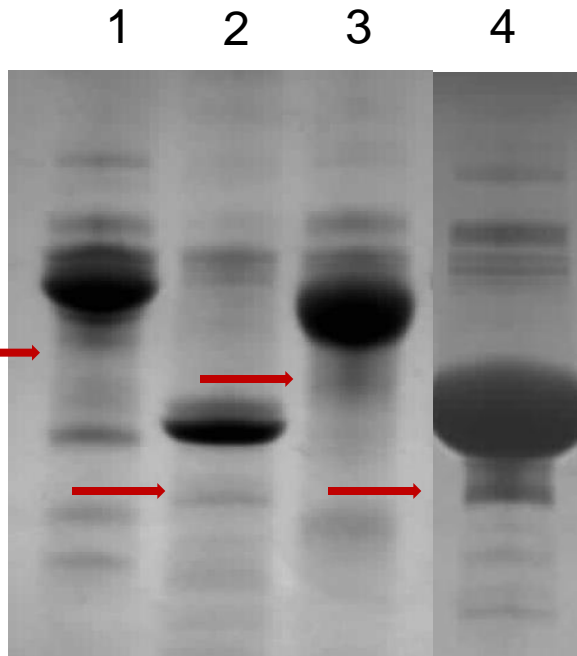
- 1. Develop single enzymes in "clean" background strains (LC-strains)**
- 2. Determine the "rate-limiting" enzyme by adding single enzymes to enzyme mix produced by one production strain**
- 3. Overexpress gene(s) encoding the rate limiting enzyme(s) in production strain**



Producing single (hemi)-cellulases

- ❖ 70 functional single (hemi-) cellulase expressing strains obtained
- ❖ Production levels: up to 40 g/L scale
- ❖ Up to 30 g/L of relatively pure target enzyme has been produced

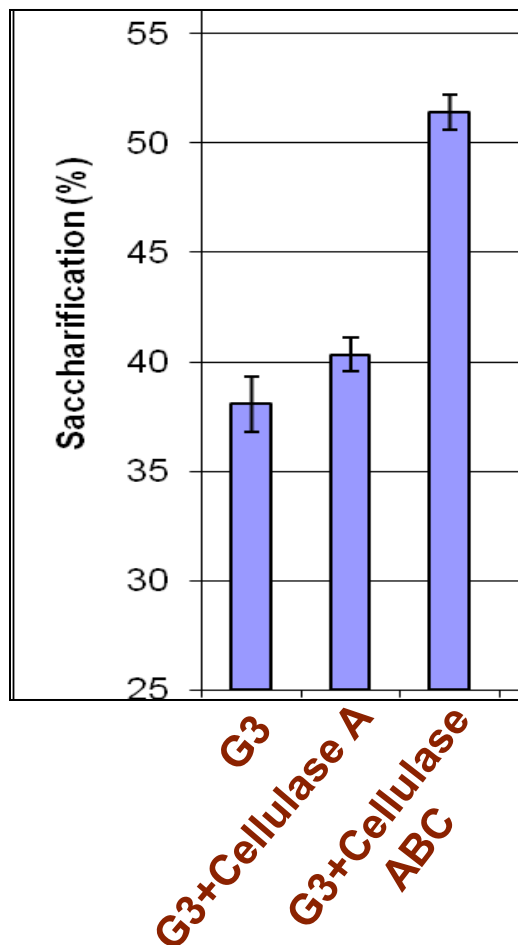
➡ Important for both research and commercial purposes



SDS-Page analysis of end of fermentation broth of single enzyme producing LC-strains



Eliminate limitations by mixing with single (hemi)-cellulases



- ❖ Substrate: Acid pretreated corn stover
- ❖ Low enzyme loading G3 used

➔ Addition of distinct single cellulases to G3 yielded a tremendous increase in efficiency

➔ New C1-strains developed: G5 and G7

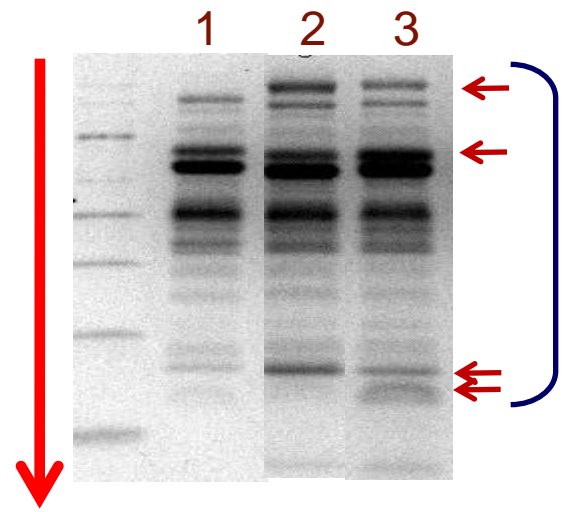


Dyadic Approach:

Single Strain to Produce Cost Effective Enzyme Mixtures

Enzyme Loading to Achieve >70% Saccharification

C1 Strain: Baseline Enzyme Mix (G1) 100%



Example:
Specifically overexpressed
cellulases

Next Generation Optimized Strain: Improved Enzyme Mix (GX) 20%

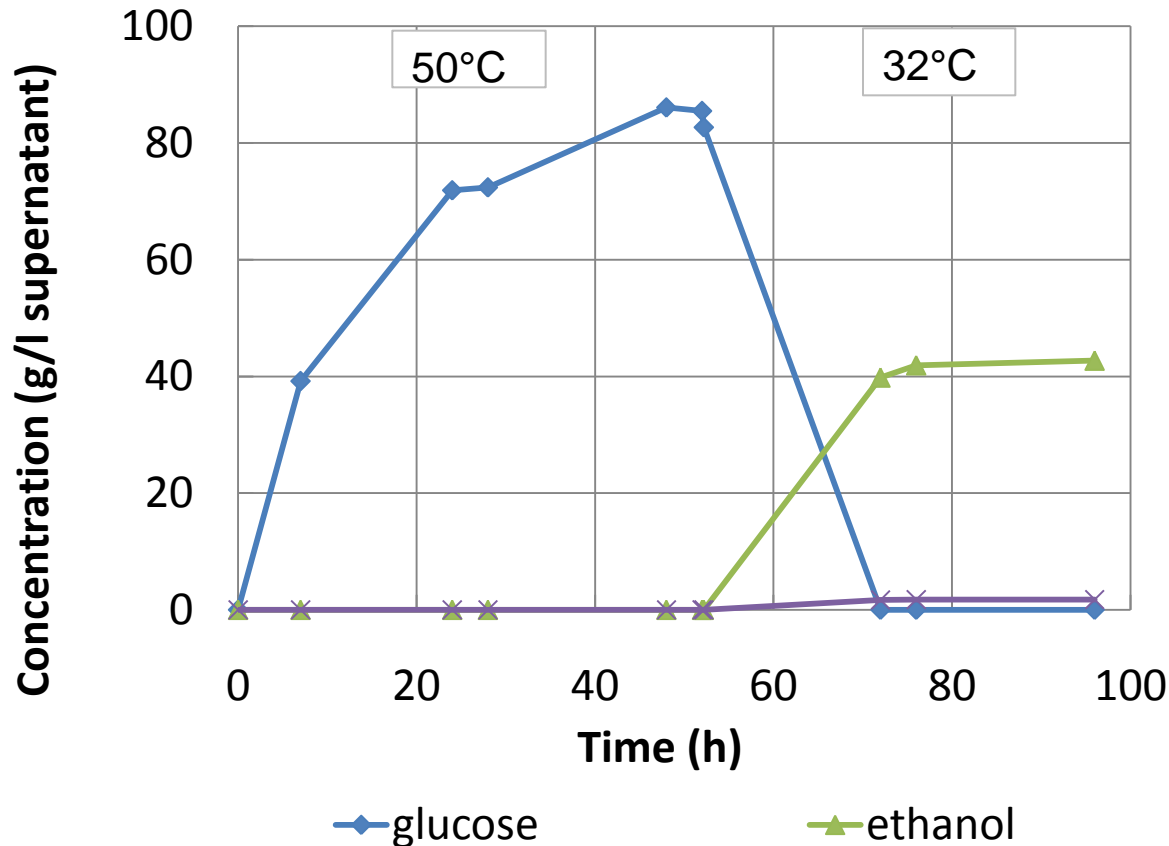
Addition of Specific Single (hemi-) Cellulases 20-X %





Hybrid SSF using C1 enzymes

Example: Dilute acid pre-treated wheat straw, 20% DM



Conclusions:

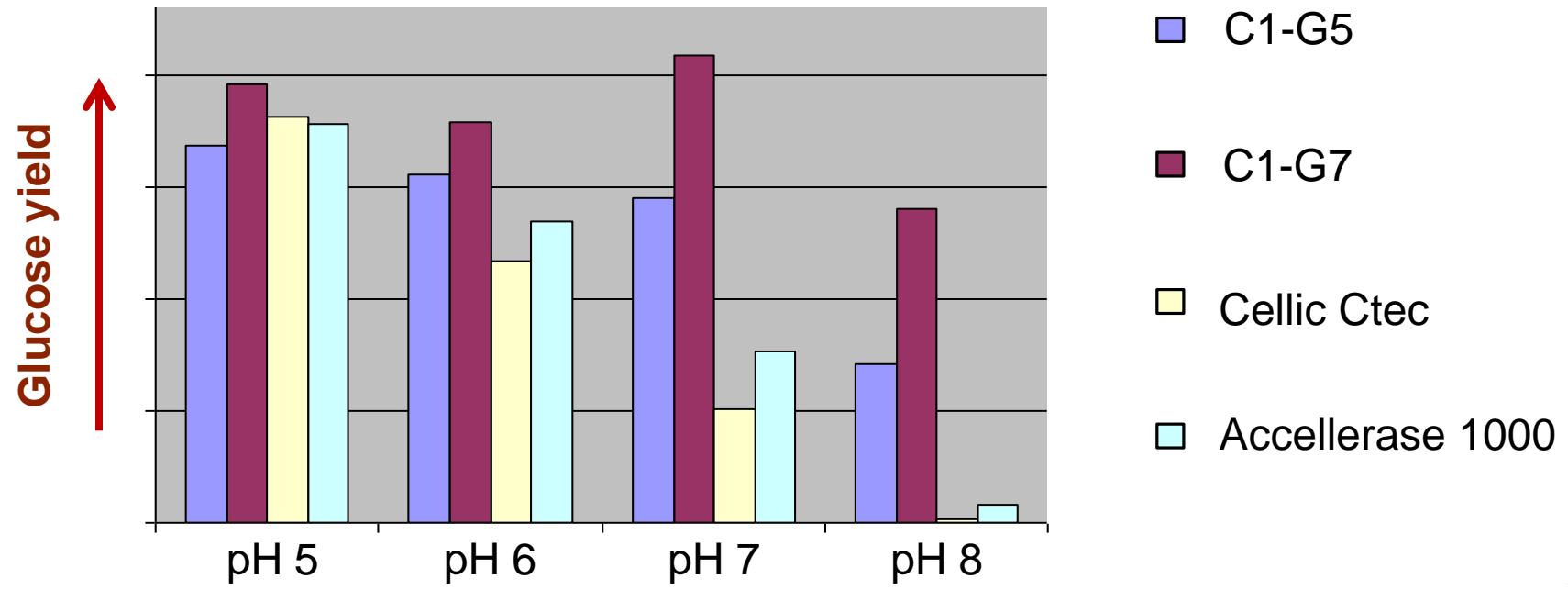
- ❖ Efficient conversion of glucan to ethanol enabled by G3 (80%) in 3 days
- ❖ Both clarified enzyme and **crude fungal broth** lead to efficient ethanol production



C1 Biofuel Enzymes: Broad Active pH Range

Testing the upper limits of relevant SSF pH's:
pH5, pH6, pH7 and pH8

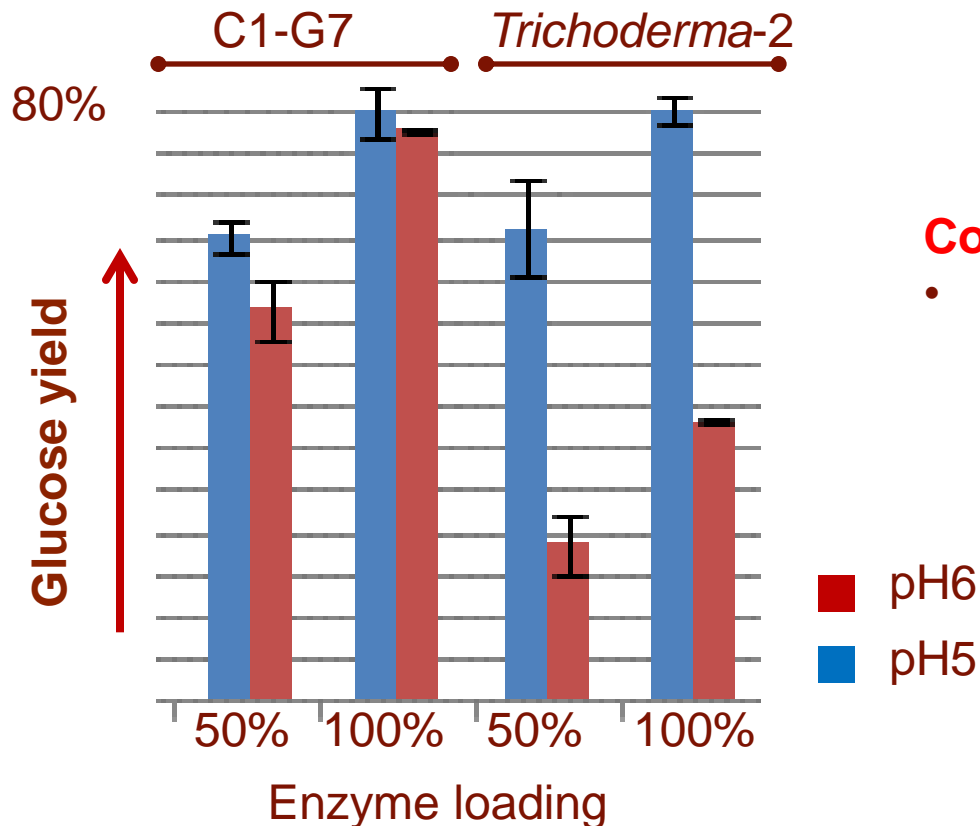
Dilute acid pre-treated corn stover, 10% DM





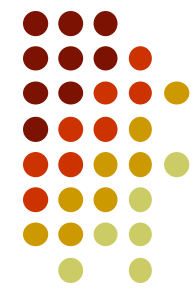
C1 Biofuel Enzymes: Broad Active pH Range

Dilute acid pre-treated corn stover, 10% DM, **24h** saccharification time



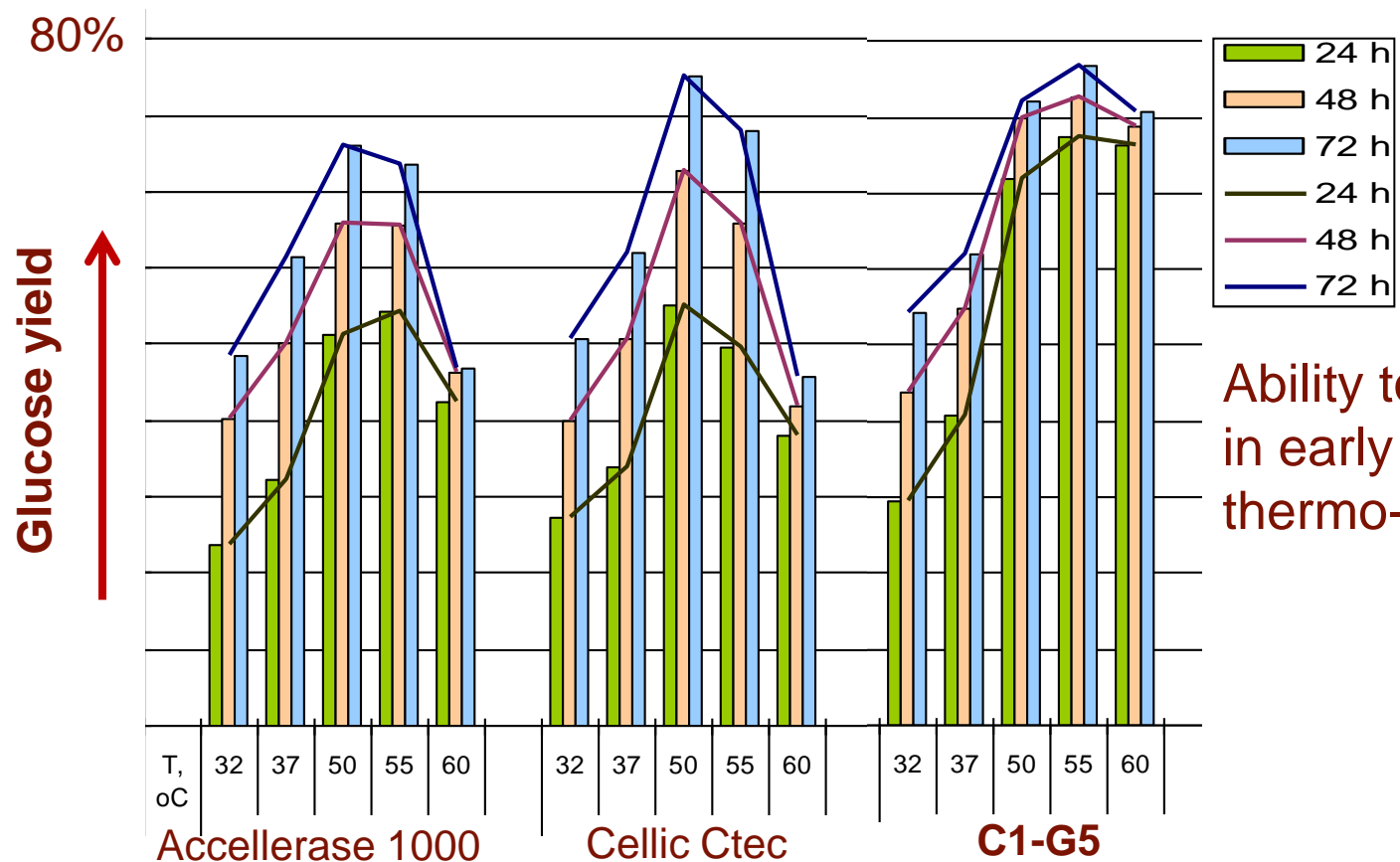
Conclusion:

- G7 makes an excellent enzyme mixture for **BOTH** acidic and more neutral processes



C1 Biofuel Enzymes: Broad Active Temperature Range

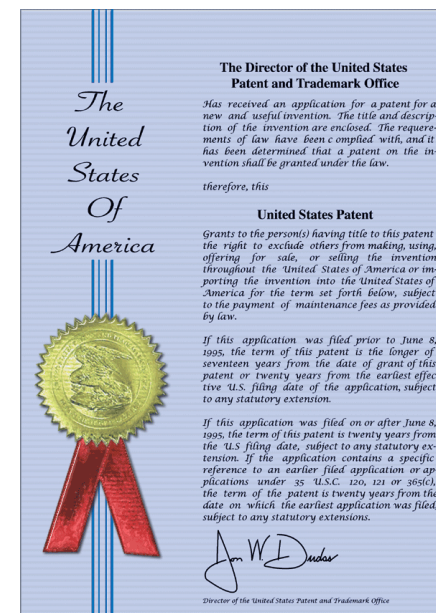
Dilute acid pre-treated corn stover, 10% DM





Strong Intellectual Property

- ❖ 10 issued U.S. patents
- ❖ Broad claims blocking use of C1
- ❖ 10 pending U.S. patent applications
- ❖ 74 issued foreign patents
- ❖ 23 pending foreign applications

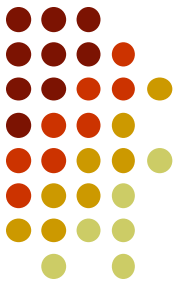




The Dyadic Approach

Requirements vs Achievements

- **DSP should be avoided as much as possible;**
No DSP has to be used; whole fermentation broth can be applied
- **Access to strains that**
 - **produce a wide range of (hemi)-cellulases;**
More than 285 identified
 - **produce high amounts of (hemi)-cellulases;**
Yields of up to 100 g protein/l can be obtained
 - **produce (hemi)-cellulases in a low cost, robust process:**
Low viscosity and low cost fermentation characteristics of C1



The Dyadic Approach

Requirements vs Achievements

- **Capability to modify the composition of the enzymes produced by the strains (tailor-made strains)**
Extensive genetic toolbox is available; resulting strains do not contain foreign DNA
- **(Hemi)-cellulases should be active in wide pH and temperature range to allow their use in a broad range of applications.**
C1 enzymes are active between 32°C and 60°C at a pH between 4 and 8





The C1 Technology Platform

Additional advantages

Large scale experiments have shown that

- C1 enzymes work very fast in comparison to *Trichoderma* enzymes
- C1 enzyme activity results in a fast reduction of viscosity

The C1 enzymes are active on a Variety of Biomass Substrates:

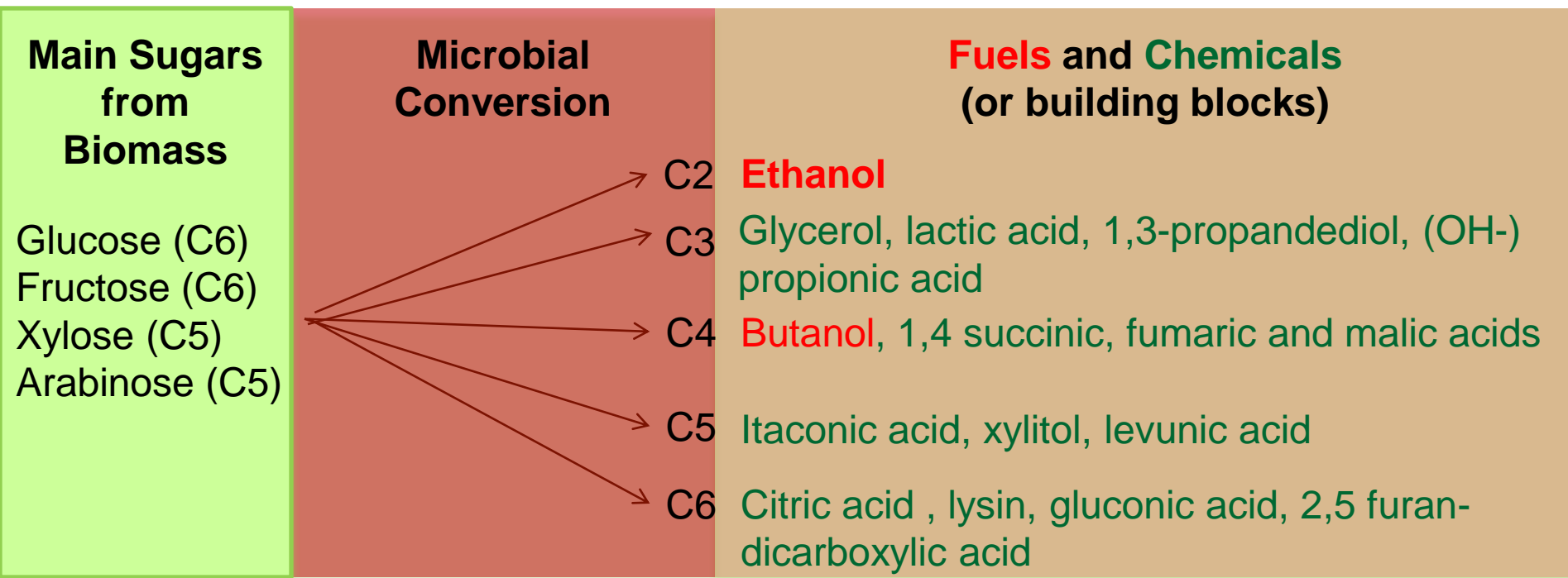
E.g., Corn Stover, Wheat Straw, Wheat bran, Sugar Cane Bagasse, Switch Grass, Sorghum, Wood

The improved C1 strains do not contain foreign DNA



Sugar-based Fuels and Chemicals

Replacing chemicals now derived from fossil oil with **sugar-based** fuels and chemicals





Matching Enzyme Activity to Microbial Conversion (SSF conditions)

Fuel/chemical	Micro-organism	T (°C)	pH-range	Selection of Companies
Ethanol	Yeast	32-37	4-5	Nedalco, DSM, Mascoma (CBP)
Ethanol	<i>Z. mobilis</i>	30	7	Dupont/Genencor
Ethanol	<i>E. coli</i>	37	6-7	
Ethanol	<i>T. saccharolyticum</i>	50-60	5-6	Mascoma
Ethanol	<i>T. mathranii</i>	50-80	6.5-7.5	Biogasol
Ethanol	<i>C. phytofermentans</i>	37	6 - 9	Qteros
Butanol	<i>C. acetobutylicum, E.coli, yeast</i>	30-37	4-7	BP/Dupont, Butalco, Gevo, Tetravitae
1,3-Propanediol	<i>E. coli</i>	37	6-7	Dupont/Genencor
Succinic acid	<i>E. coli</i> and other	37	6-7	DSM/Roquette, Myriant
Fatty acids (diesel)	<i>E. coli</i>	37	6-7	LS9/JBEI (DOE)
Farnesene (building blocks, biodiesel)	Yeast	32-37	4-5	Amyris
Isoprene (building block chemical)	<i>E. coli</i>	37	6-7	Genencor/Goodyear
Lactic acid	Bacteria and Fungi	30-60	6-6.5	Purac, Myriant

Critical process variables: pH and T



Conclusion

C1 strains have been developed that produce in one fermentation run a mix of enzymes that allow for a cost efficient production of bioethanol or chemicals based on lignocellulose present in a wide variety of agricultural waste streams.





Dyadic's Licensing Model vs. Commercial Enzyme Sale Model

- ❖ Proprietary Ownership
- ❖ Customized C1 Fungal Strains
 - ❖ Feedstock
 - ❖ Pre-treatment
 - ❖ Fermentation agents and process
 - ❖ Broad operating conditions (pH and temperature)
 - ❖ *Trichoderma*-based enzymes in state of patent/legal conflict
- ❖ Tax and accounting flexibility allows for treatment of licensing fee as capital expense or operating expense
- ❖ Elimination of commercial enzyme production and transportation costs



Dyadic's Biofuels Partners

ABENGOA



❖ Non-exclusive licensees



Thank You

**For more information about Dyadic
and its C1 Platform Technology,
you are invited to visit our stand**

